



## VISION AND VALUE PROPOSITION

**AJobMan Is India's Upcoming No. 1  
Job Search platform that Connect  
Talents to Opportunities.**



## About Us

### Empowering Growth, Inspiring Success

- AJobMan: Your gateway to career opportunities across diverse industries in India.
- AJobMan: Bridging the gap between job seekers and employers for a brighter future.
- Your dream career is just a click away with AJobMan's expansive job search solutions.
- Thousands of job listings await you from top-tier employers
- Find your perfect match from top employers with our expansive job listings.
- Resume writing and interview preparation tips.





AJobMan 



## Understand Market Demands :

The broken job search process in India, averaging three months, imposes a significant challenge on both job seekers and employers. With over 20 million job openings annually, the issue affects a substantial pool of potential candidates. Job seekers face prolonged searches, employers struggle to find qualified talent, and the Indian economy is impacted. Addressing this problem is crucial, as streamlining the job search process not only accelerates hiring but also enhances productivity, ultimately contributing to sustained economic growth.

## Candidates ✓



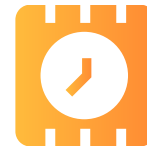
RELEVANCE OF JOB LISTINGS



TRANSPARENT COMPANY INFORMATION



USER-FRIENDLY INTERFACE



APPLICATION TRACKING AND TIMELY UPDATES

- Job portals connect candidates and employers, offering a seamless hiring experience. Candidates trust personalized job listings, transparent communication, and efficient talent discovery, making these platforms powerful tools for meeting hiring expectations.

# Candidate

## Features and Benefits:

AJOBMAN connects job seekers with employers for better opportunities.



### Personalized Job Recommendations :

- Match with jobs that suit your skills and preferences.
- Let us guide you to jobs that match your unique profile.



### Effortless Application Management :

- Simplify handling job applications effortlessly.
- Track your progress and get timely updates.



### Comprehensive Company Insights :

- Transparency is crucial in your job search.
- Our business plan offers detailed information on hiring companies.





# Our Services

## 01 AJOBMAN POWER RESUME



AJOBMAN Power Resume: Your gateway to career success in one impactful document.

## 03 FAST EMPLOYMENT



Fast Employment uses AI to quickly match candidates with job opportunities for speedy placement.

## 02 ADVANCE JOB APPLICATION PLATFORM



Streamlining job applications with an advanced platform for enhanced efficiency and success.

## 04 CREATE CANDIDATE PROFILE



Candidates can showcase work history, skills, and multimedia in a brief digital portfolio using the Candidate Profile feature.

# Our Services

## 05 IMPORTANT BLOG FOR JOB SEEKERS



Our blog Strengthens job seekers with insights on resumes, interviews, and career development.

## 07 HR EMPLOYEE PANEL\*



Our HR Employee panel facilities hiring process like: transparent communication, job role, company culture and other important aspects.

## 06 INTERVIEW TIPS



Preparing Interviews process to includes tips on researching the company, interview questions and showcasing one's strengths by expert team.

## 08 TASK MASTER\*



Taskmaster tool is designed specifically for job seekers. like, enables candidates to set reminder, interviews and follow-ups, candidates stay organized and never miss their Job search.

**\*its Depend on Your Existing Employer Ajobman Portal Plan**

# Our Work Process

TIME TO SHOW HOW WE WORK AT **AJOBMAN**: Job Portal





# Our Work Process With Candidate

## ❖ List the Process Step

### Upload Documents

Candidates can upload their resume, certificates, and other relevant documents to showcase their qualifications.

### Update Profile /Mock Interview

Candidates have the option to enhance their profiles by adding details about their skills, work experience, and accomplishments. You could offer a feature for mock interviews to help candidates prepare for real job interviews.

### Registration

Candidates start by creating an account on your job portal. They provide basic information such as name, contact details, and educational background.

### Verification

The uploaded documents and information go through a verification process to ensure accuracy and authenticity. This step is crucial for maintaining the credibility of your platform.

### Search & Get Good Job

Candidates can use search filters to find job listings that match their skills, experience, and preferences. Your platform can provide personalized job recommendations based on their profile.

### Purchase Plan

Candidates can easily enhance their job search experience on our platform by purchasing different plans. With these plans, they can seamlessly apply to jobs directly at their preferred companies without any hassle, simplifying the application process and providing a user-friendly experience.

### Promote Your Profile (Under Development)

Candidates can effortlessly promote their profiles or resumes on our job application platform, allowing recruiters to easily discover and connect with them instantly.

## How we Work With Candidate

Welcome to AJOBMAN - Where Opportunities Meet Ambition

At AJOBMAN, our commitment is to empower candidates on their journey to meaningful and fulfilling careers. Here's a step-by-step guide on how we collaborate with candidates to turn aspirations into achievements:



# Our Work Process

## With Candidate

### ❖ Verification of Candidates

Complete the previous step. Our team will review your information, and you'll get a professionally crafted resume in 36-72 hours.

- 👍 Once your resume is ready, we'll notify you through the app, email, or WhatsApp.
- 👍 If needed, our executives may contact you to correct any misinformation. Thanks for your cooperation.
- 👍 Review your latest resume for accuracy. Confirm alignment with your submitted information. Make changes if needed. you have the opportunity to do so.

CV confirmed. Accuracy affirmed. Completion achieved. Now, onto exciting career opportunities!



# Our Work Process With Candidate

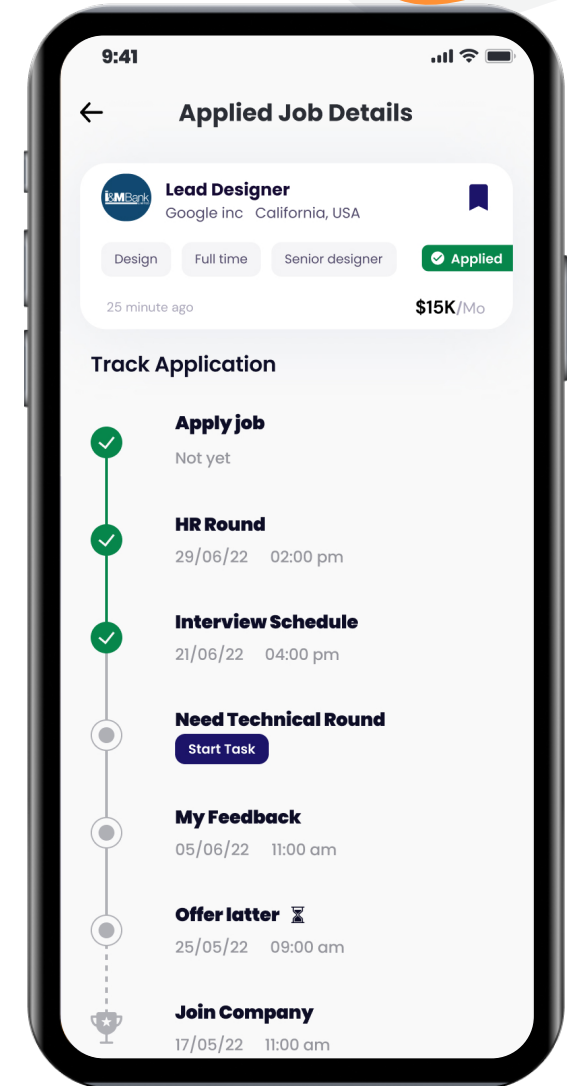
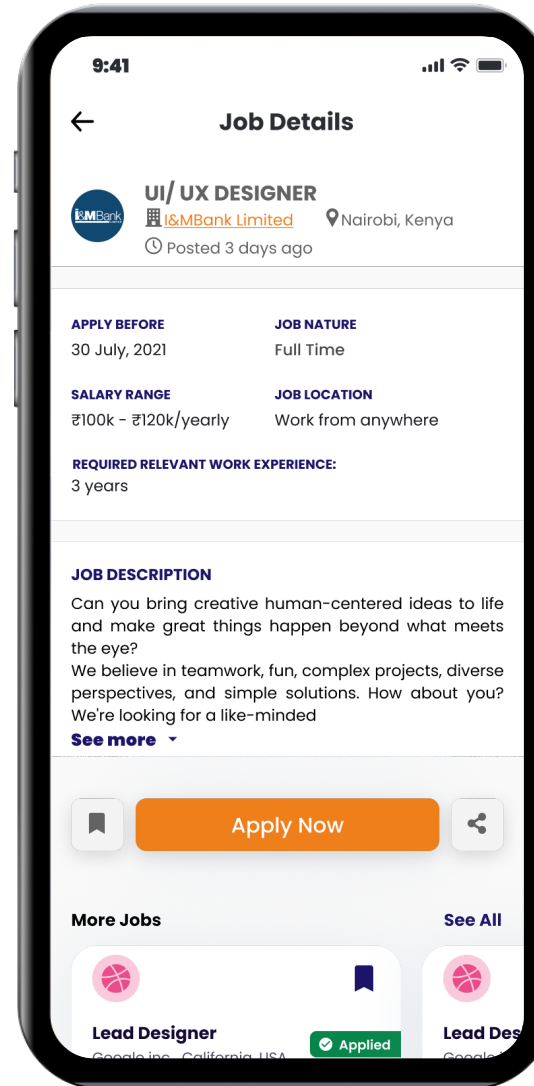
## ❖ Find Job - Apply & Track Application

Congratulations on completing Step 3! You're now ready to explore and apply for exciting job opportunities on our portal. Here's how you can get started:

- Click on "Find JOB" to begin your job search. Use the search and filter options to refine your results based on your specific requirements and preferences.
- We also suggest popular and recommended jobs that align with your profile. Feel free to explore these recommendations for potential matches.
- Each job listing will provide detailed information including the job title, company profile, job description, salary range, and working hours. Take your time to review and consider each opportunity.
- When you find a job that piques your interest, simply click on "Apply Now."
- By clicking "Apply Now," you express your interest in the job. We receive your application and our executive will promptly contact the respective company on your behalf.

Simultaneously, the company is automatically notified of your application through our Job Portal, and they will reach out to you directly.

We wish you the best of luck with your interviews! This step brings you one step closer to your dream job.





# Referral Marketing Plan

**Candidate Bonus Will Be Distributed after Below 5 Stage  
Successfully Completed BY Your Referral Candidates**



**Sign Up >>**

Download App &  
Complete Registration  
with WhatsApp OTP  
Verification.



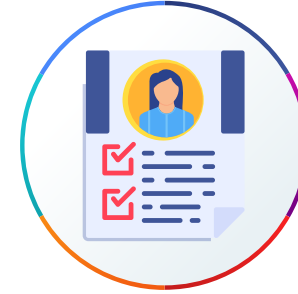
**Update Profile >>**

Fill Up the Complete  
Details About Your  
Personal Information,  
Address, Qualification,  
Skill And Experience.



**Verify KYC >>**

Upload Your PAN, Aadhar,  
Qualification Certificate,  
CV & Self Introduction  
Video.



**Confirm Resume >>**

After All Above Details  
Confirmation You will  
Receive Notification  
about AJOBMAN CV Visit  
it & Confirm Details.



**Profile Approved**

Congratulations! Your  
profile has been  
successfully verified by  
the AJOBMAN Team. You  
can view your resume/CV  
attached Link.

# Referral

## Marketing Plan

The primary goal of our network marketing strategy is to expand our user base and drive sales conversions through strategic partnerships and collaborative efforts. Identify potential partners who align with our platform's values and target audience. Prioritize those with a strong network and influence within the job-seeking or recruitment industry. Establish a clear and transparent compensation structure for network partners. Define commission rates, bonuses, and incentives to motivate and reward successful referrals and conversions.

### Compensation Structure:

Referral Bonus	
Type	Amount/As per
On Refer Candidate	<b>₹35 - ₹122</b> Avg per Candidate
On Refer Company	<b>₹250 - ₹2750</b> Avg per Company

Rewards Bonus On CV Download	
Type	Amount/As per
On Referral CV	<b>₹250</b> As per Paid Download of CV
By Referral Company	<b>₹250</b> As Per Paid Download CV

# Referral Marketing Plan

Recognize and reward top-performing network partners through incentives, bonuses, and special recognition programs. This fosters a competitive spirit and encourages continued efforts in driving sales.

## Refer Candidate & Get

Bonus Based on Qualification			Bonus Based On Experience				Approx. Total Bonus	
Regular	Bonus*	Total	Years	Regular	Bonus*	Total		
10th Pass	₹ 05.00	₹ 20.00	₹ 25.00	0-1	₹ 2.00	₹ 8.00	₹ 10.00	<b>₹35 to ₹122</b> Per Referral CV
12th Pass	₹ 07.00	₹ 28.00	₹ 35.00	1-2	₹ 3.00	₹ 12.00	₹ 15.00	
Diploma / Degree / C	₹ 10.00	₹ 40.00	₹ 50.00	2-3	₹ 4.00	₹ 16.00	₹ 20.00	
Graduate	₹ 12.50	₹ 50.00	₹ 62.50	3-4	₹ 5.00	₹ 20.00	₹ 25.00	
Master	₹ 15.00	₹ 60.00	₹ 75.00	4-5	₹ 6.00	₹ 24.00	₹ 30.00	
Phd / Doctorate	₹17.50	₹70.00	₹87.50	5+	₹7.00	₹28.00	₹35.00	

\* Bonus Will Be Valid till March 2024

Suppose you refer Any Candidate Direct who have PhD/Doctorate Degree & 5 + years of experience.

Candidate Bonus		Rate
For Qualification	PHD/Doctorate	₹87.50
For Experience	5+ Year Experience	₹35.00
<b>Your Total Earning will be</b>		<b>₹122.00</b>



# Referral Marketing Plan

## Compensation Structure : For Candidate

Suppose any Other From Your Downline Refer Same Candidate then Your Earning Will be as per Level Like...

Level	Bonus %	Bonus
01	30%	₹ 36.60
02	15%	₹ 18.30
03	10%	₹ 12.20
04	10%	₹ 12.20
05	10%	₹ 12.20
06	5%	₹ 6.10
07	5%	₹ 6.10
08	5%	₹ 6.10
09	5%	₹ 6.10
10	5%	₹ 6.10
<b>₹122.00</b>		

Suppose Your Downline will be Grow as per given Approx Rasio Your Earning will be Like

Team	Growth	Earning	Gross Earning
50	10	₹ 1,830	₹ 1,830
500	09	₹ 9,150	₹ 10,980
4500	08	₹ 54,900	₹ 65,880
36000	07	₹ 4,39,200	₹ 5,05,080
252000	06	₹ 30,74,400	₹ 35,79,480
1512000	05	₹ 92,23,200	₹ 1,28,02,680
7560000	04	₹ 4,61,16,000	₹ 5,89,18,680
30240000	03	₹ 18,44,64,000	₹ 24,33,82,680
90720000	02	₹ 55,33,92,000	₹ 79,67,74,680
181440000	01	₹ 1,10,67,84,000	₹ 1,90,35,58,680
<b>311,765,050</b>		<b>₹ 1,90,35,58,680</b>	
<b>₹ 31.17 Cr Approx.</b>		<b>₹ 190.35 Cr Approx.</b>	

# Referral Marketing Plan

## Refer Company & Get

Bonus Based on Company Type			Bonus Based On Download CV				Approx. Total Bonus	
Regular	Bonus*	Total	Regular	X CV	Total			
IT	₹ 100.00	₹ 150.00	₹ 250.00	Each Comapny Approx Download 10 CV	₹ 250.00	X 10	₹ 2500.00	<b>₹250 to ₹2750</b> Per Referral Company
Non IT	₹ 100.00	₹ 150.00	₹ 250.00					
Others	₹ 100.00	₹ 150.00	₹ 250.00					

\* Bonus Will Be Valid till March 2024





Suppose you refer Any IT Company Direct and who will Download Approx. 10 Paid CV From AJobMan Portal.

Company Bonus		Rate
For Type	IT	₹250.00
For Download CV	Approx. 10cv X Rs.₹250	₹2500.00
<b>Your Total Earning will be</b>		<b>₹2750.00</b>




## Freemium

### Marketing Plan

#### For Candidates :

-  Access to Basic Features
-  Resume Creation and Posting
-  Limited Job Application Quota
-  Basic Job Recommendations

#### General Policies:

-  Transparency
-  Fair Usage Policy
-  Periodic Evaluation

Free  
APPLY JOB

Free  
Create  
Resume



## CURRICULUM VITAE

DWIPAK KUMAR PAIKARAY  
AT-DEULI PATTANA, PO-OLASINGH  
PS-JANKIA, DIST-KHURDA  
PIN-752020, (ODISHA)



Contact No: 91 - 8658834956, 9040600285  
E-mail: [deepak.8.paikaray@gmail.com](mailto:deepak.8.paikaray@gmail.com) , [dwipak0paikaray@gmail.com](mailto:dwipak0paikaray@gmail.com)

### CAREER OBJECTIVES

To work will full strength in dynamic organization which provides new challenge that help to add value to the organizations and the individuals. Seeking a challenging career to value on time performance, where I can enhance my working skills, strength and experience which helps achieving target.

### ACADEMIC QUALIFICATION

DEGREE	BOARD/UNIVERSITY	NAME OF THE INSTITUTE	YEAR
B.com	Utkal University	BRAHMAN JHARLO MAHAVIDYALAYA, RAIPUR	2012
+2 Arts.	C.H.S.E	K.B.D.A.V COLLEGE	2002
Matriculation	H.S.C	DASARATHI HIGHSCHOOL	2000

### COMPUTER PROFICIENCY

Operating System : Windows-2007, XP, VISTA  
Application Software : Ms Office (Ms Word), Spread Sheet, (Ms Excel), PowerPoint, Internet Web browsers)  
Accounting Package : Tally 7.2, VAT, EXCISE, ERP9 profit from NIPET computer education.

### NATURE OF WORK

- ❖ Maintain manual / computerized CASH / BANK BOOK, PARTY LEDGER, prepare Financial Reports.
- ❖ Handle Direct & Indirect Tax Work.



# ALBERT MICHAELS

MARKETING MANAGER

## EDUCATION

LOREM IPSUM

**School Name.** Lorem ipsum dolor sit amet, consectetur adipiscing elit. Phasellus at lacinia lacus. In hac habitasse platea dictumst.

LOREM IPSUM

**School Name.** Lorem ipsum dolor sit amet, consectetur adipiscing elit. Phasellus at lacinia lacus. In hac habitasse platea dictumst.

## WORK EXPERIENCE

LOREM IPSUM

**Position. Company Name.** Lorem ipsum dolor sit amet, consectetur adipiscing elit. Phasellus at lacinia lacus. In hac habitasse platea dictums

LOREM IPSUM

**Position. Company Name.** Lorem ipsum dolor sit amet, consectetur adipiscing elit. Phasellus at lacinia lacus. In hac habitasse platea dictumst.

LOREM IPSUM

**Position. Company Name.** Lorem ipsum dolor sit amet, consectetur adipiscing elit. Phasellus at lacinia lacus. In hac habitasse platea dictumst.

## CONTACT

Year, Month/Date

Your City, Country

123 - 456 -78

youremail@domain.com



### Personal Details :-

Date of Birth : 27 Jun 1994  
 Marital Status: Single  
 Nationality: India

### Skills



### Hobbies

- Playing Cricket
- Gaming
- Internet Surfing
- Travelling

### LANGUAGE Read Write Speak

English	●	●	●
Hindi	●	●	●
Gujarati	●	●	●
Marathi	●	●	●

### Social Media Links

FB <https://www.facebook.com/>  
 Insta <https://www.instagram.com/>  
 Twitter <https://twitter.com/>  
 LinkedIn <https://in.linkedin.com/>  
 You Tube <https://www.youtube.com/>

### Scan & View



### Self Declaration

I declare that if any addition or alternations are carried out after the submission of the agreement then the same would be conveyed to the company's representative immediately. agreement is valid subject to the correctness of information filled in by you. In case of any discrepancy the agreement would become void and the company would not be liable.

### Signature of Candidate

## Sunil Panwar

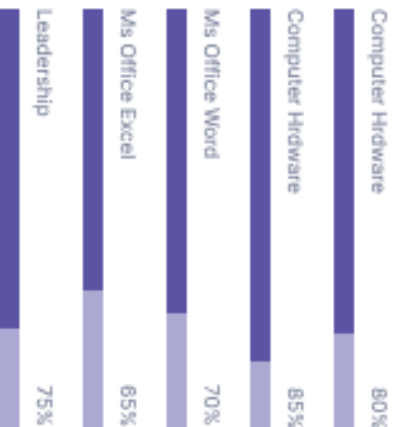
HOD Sales

📞 91 1212121212  
 ✉️ [Panwar.sunil@gmail.com](mailto:Panwar.sunil@gmail.com)  
 📍 3 Maharana Pratap Marg,  
 Nr. Amar Jawan Altraipur Indore

### About Me

I Was Consistently recruiting excellent sta, Maintaining a smooth onboarding process. I will improve employee engagement, and build strategic talent resources plans. generate giving helpful and engaging presentations.

### Expertise



### Education

**Secondary School Certificate**  
 Board of secondary education, madhya pradesh(In Mar 2010 with pass in first division)

**Higher Secondary School Certificate**  
 Board of secondary education, madhya pradesh(In Mar 2012 with pass in first division)

**Bachelor Of technology Mechanical**  
 Bhisgwan University (In Jun 2016 with 1 st Division)

**Master Of Business Administration Marketing Management**  
 Devi Ahilya Vishwavidyalay, Indor (In 2019 with pass)

### Internship

lorem ipsum dolor sit amet Qi  
 maxime liqam sint hic volupstatibus  
 enim nisi nostrum.

### Project

lorem ipsum dolor sit amet Qi  
 maxime liqam sint hic volupstatibus  
 enim nisi nostrum.

### Other Certification

**Course of computer concept**  
 From Computer Education ( In Feb 2021  
 - A GRADE)

**Course of computer concept**  
 From Computer Education ( In Feb 2021  
 - A GRADE)

### Work Experience

#### AJOBMAN

Nikol Road, Ahmedbad(August 2022)

#### Head Of The Department

Manage the sales team & Active the target

#### QFONAPP LIMITED

Nikol Road, Ahmedbad(April 2022-30 Jul  
 2022)

#### HR Manager

Manage the daily Hr Department & Perform the all responsibility like Attendance, payroll etc.

#### INDIA MART

Naranpura, Ahmedabad(January 2022-30  
 Mar 2022

#### Assistant Manager

Naranpura, Ahmedabad ( January 2022- 30  
 Mar 2022)

#### Axis Bank

Altraipur, Madhya Pradesh(June 2020 -)

#### Assistant Manager

Naranpura, Ahmedabad ( January 2022- 30  
 Mar 2022)

#### Origin Formulation Pvt.Ltd

Altraipur, Madhya Pradesh(February 2019  
 - 43952)

#### Assistant Manager

Naranpura, Ahmedabad ( January 2022- 30  
 Mar 2022)

## Sunil Panwar

HOD Sales

### • Contact Details

3 Maharana pratap marg, Nr.  
Amar Jawan Alrajpur Indore

+91 1212121212

panwar.sunil@gmail.com

### • About Me

I was consistently recruiting excellent sta, maintaining a smooth onboarding process. I will improve employee engagement, and build strategic talent resources plans- generate giving helpful and engaging presentations.

### • Expertise

Computer hardware	80%
Computer software	85%
MS office word	70%
MS office excel	65%
Leadership	75%

### • Other Certifcate

**Course of computer concept**  
From computer education (In Feb 2021 - A GRADE )

**Course of computer concept**  
From computer education (In Feb 2021 - A GRADE )

### • Education

**Secondary school certificate**  
Board of secondary education, Madhya pradesh(In mar 2010 with pass in first division)

**Higher secondary school certificate**  
Board of secondary education, Madhya pradesh(In mar 2012 with pass in first division)

**Bachelor of Technology Mechanical**  
Bhagwat university(In jun 2016 with 1st division)

**Master of business administration marketing management**  
DevI ahilya Vishwavidyalaya, indore(In 2019 with pass)

### • Work Experience

**AJOBMAN**  
Nikol road, ahemdabad (Augest2022)

**QFONAPP LIMITED**  
Nikol road, ahemdabad (April 2022- 30 Jul 2022)

**INDIA MART**  
Nanpura, ahemdabad (January 2022- 30 mar 2022)

**Head of department**  
Manage the sales team & achive the target

**HR Manager**  
Manage the the daily HR department & perform the all responsibility like attendance, payroll etc.

**Assistant manager**  
New business aquisation & provide service to existing clients

### • Internship

Internship dolor sit amet. Qi maxime ligam sint hic volupatitibus enim nisi nostrum.

### • Project

Internship dolor sit amet. Qi maxime ligam sint hic volupatitibus enim nisi nostrum.



### • Personal Details

Date of Birth : 27 Jun 1994  
Marital status : Single  
Nationality : India

### • Skill

Technical	80%
Personal	87%
Professional	85%

### • Hobbies

- Playing cricket
- Gaming
- Internet surfing
- Travelling

### • LANGUAGE Read write speak

English	●	●	●
Hindi	●	●	●
Gujarati	●	●	●
Marathi	●	●	●

### • Social Media Links

FB <https://www.facebook.com/>  
Insta <https://www.instagram.com/>  
Twitter <https://www.twitter.com/>  
LinkedIn <https://www.linkedin.com/>  
Youtube <https://www.youtube.com/>

### • Scan & View



### • Self Declaration

I declare that if any addition or internationals are carried out after the submission of the agreement then the same would be conveyed to the company's representative immediately. Agreement is valid subject to the correctness of information filled in by you. In case of any discrepancy the company would not be liable.

### • Signature of candidate



# Our Work Process

## With Candidate

### ◆ Candidate Plan

Sn	Plan Name	Price	Month	Benefits
1	Free	₹0.00	1/Month	<ul style="list-style-type: none"><li>• Powerful Resume</li><li>• Can Apply to Direct 01 Company</li></ul>
2	Regular	₹499.00	3/Month	<ul style="list-style-type: none"><li>• Powerful Resume with 05 Multiple Theme Choice Options</li><li>• Interview Training Tutorial</li><li>• Can Apply to Direct 05 Company</li></ul>
3	Advance	₹1499.00	5/Month	<ul style="list-style-type: none"><li>• Powerful Resume with 15 Multiple Theme Choice Options</li><li>• Interview Training Tutorial</li><li>• Can Apply to Direct 20 Company</li></ul>

\* Plan Amount & Benefit Will be Changed as per Company Policy & 18% GST Will Be Applicable on Final Amount.

# Our Work Process

## With Candidate

### ◆ Promote Profile Plan

Plan	Plan Name	Details	Price
Plan 1	Basic Visibility Boost	<ul style="list-style-type: none"><li>• Enhanced visibility with a 25% increase in profile views</li><li>• Special Design Detailed Powerful Resume ( 50% your Details will Be added).</li><li>• Featured placement in relevant job categories, leading to at least 75 views*.</li><li>• Priority in-app notifications, ensuring at least 150 recruiters view your profile monthly.</li></ul>	₹499
Plan 2	Premium Profile Promotion	<ul style="list-style-type: none"><li>• Top placement resulting in a 50% increase in profile views.</li><li>• Special Design 2-3 Page Detailed Advance AJobman Resume ( 75% your Details will Be added)</li><li>• Analytics on profile views and recruiter interactions, providing insights into at least 225 views.</li><li>• Priority in-app notifications, ensuring at least 600 recruiters view your profile.</li></ul>	₹999
Plan 3	Pro Networking Package	<ul style="list-style-type: none"><li>• Top placement resulting in a 75% increase in profile views.</li><li>• 01 Carrier Coaching Manager Will Be Assigned. who will Special Design 3-5 Page Premium Powerful CV with Full Details.</li><li>• Analytics on profile views and recruiter interactions, providing insights into at least 600 views.</li><li>• Priority in-app notifications, ensuring at least 1500 recruiters view your profile.</li><li>• Exclusive access to a networking event with recruiters, leading to direct connections with at least 05 Schedule Interview.</li></ul>	₹4999

\* View = Like/Share/View Details/Download CV, Connect Via Email/Whatsapp these any activity will be counted as 1 view

\* Plan Amount & Benefit Will be Changed as per Company Policy & 18% GST Will Be Applicable on Final Amount.

These benefits showcase the tangible outcomes candidates can expect, including increased profile views, downloads, and connections, making each plan a valuable investment in their career growth.



Thank  
you



More information call us  
**+91 90231 31732**



Email to know more  
**info@ajobman.com**



Visit our website for more  
**www.ajobman.com**



Address

**501, Sankalp Icon, Opp Parikh Hospital, SP Ringroad, Nikol Ahmedabad 382450**